2023 ESA World Meeting Lyon, France

June 26th – June 29th, 2023



organized by

PROGRAM APP



GATE-LAB



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Partners

We are grateful to the partners of the 2023 ESA World meeting for their generous support:























Code of conduct

ESA is dedicated to providing a welcoming and harassment-free conference experience for everyone, regardless of gender, gender identity and expression, sexual orientation, disability, physical appearance, body size, race, age, religion, nationality, or the presence of or care for dependents. We do not tolerate harassment of conference participants in any form. Conference participants violating these rules may be sanctioned or expelled from the conference at the discretion of the conference organizers who are responsible for ensuring a safe environment for everyone.

Harassment includes, but is not limited to:

- Verbal comments that reinforce social structures of domination related to gender, gender identity and expression, sexual orientation, disability, physical appearance, body size, race, age, religion, nationality
- Sexual images in public spaces
- Deliberate intimidation, stalking, or following
- Harassing photography or recording
- Sustained disruption of talks or other events
- Inappropriate physical contact or unwelcome sexual attention
- Advocating for, or encouraging, any of the above behaviour

Ethics committee

To facilitate implementing the code of conduct and to foster a climate of inclusion we have an ethics committee that can be contacted anytime. Here is their contact information:

Ethics Officer: Catherine Eckel (ceckel@tamu.edu)

Ethics committee: Catherine Eckel (<u>ceckel@tamu.edu</u>), Seda Ertac (<u>sertac@ku.edu.tr</u>), Laura Gee (<u>laura.gee@tufts.edu</u>), and Charles Noussair (<u>cnoussair@arizona.edu</u>).

Enforcement

Participants asked by the conference staff or by anyone in the ethics committee members to stop any harassing behavior are required to comply immediately. If a participant engages in harassing behavior, event organizers retain the right to take any necessary actions to keep the ESA conference a welcoming environment for all participants. This includes warning the offender or expulsion from the conference. Organizers may take action to redress anything designed to, or with the clear impact of, disrupting the event or making the environment hostile for any participants. We expect participants to follow these rules at all event venues and event-related social activities. Additionally, participants asked by another attendee to stop any behavior perceived as harassing, threatening or otherwise unpleasant are expected to comply within reasonable limits. If a participant considers such a request unreasonable, they may raise it with the ethics committee.

Reporting

If someone makes you or anyone else feel unsafe or unwelcome, please report it as soon as possible. Harassment and other code of conduct violations reduce the value of our event for everyone. People like you make our scientific community a better place, and we want you to be happy here. Harassment or non-inclusive behavior is defined by you. So, do not hesitate to report something because someone else thinks the behavior is "reasonable". That person may not share your protected characteristic(s).

You can make a report either personally or anonymously.

Anonymous Report

You can make an anonymous report using an online service like https://anonymousemail.me to send an anonymous email to any ethics committee member of your choosing, conference organizers, and/or any member of the ESA board. Please write the same information you would put in a personal report for us to be able to process the complaint.

Personal Report

Make a personal report by emailing the ethics officer Catherine Eckel (ceckel@tamu.edu).

You may also report the incident to any one of the ethics committee members that you feel most comfortable reporting to or anyone in the ethics committee: Seda Ertac (sertac@ku.edu.tr), Laura Gee (laura.gee@tufts.edu), and Charles Noussair (cnoussair@arizona.edu), and conference organizers.

The person you report to will share the information with the other ethics committee members and conference organizers.

What happens if I make a report?

We can't follow up an anonymous report with you directly, but we will investigate it to the fullest extent possible and take all feasible actions to prevent a recurrence. When taking a personal report, our staff will adhere to the strictest confidence in handling the report. They may involve other event staff to the extent that this is required to ensure your report is managed properly. Once safe, we'll ask you to tell us about what happened. This can be upsetting, but we'll handle it as respectfully as possible, and you can bring someone to support you. You will never be asked to confront anyone and we won't tell anyone who you are.

Our team will be happy to help you contact hotel or venue security, local law enforcement, local support services, provide escorts, or otherwise assist you to feel safe for the duration of the event.

We value your attendance.

ESA ethical guidelines: https://www.economicscience.org/page/ethical-guidelines.



Conference venue

HOW TO REACH LYON

Lyon is easy to reach by plane or by TGV high-speed train from Charles-de-Gaulle airport in Paris.

By plane

<u>Lyon St Exupery airport</u> is just over 20 miles away from Lyon city center. It guarantees daily links with major European cities.

The <u>Rhônexpress</u> is a **tram shuttle service** that goes between Lyon-Saint Exupéry airport and Lyon Part-Dieu railway station. The tram stop can be found in the St Exupery train station.

The shuttle runs every 15 minutes and will take around 30 minutes. Full-fare tickets cost €15.20 (€26.70 for a return ticket), with cheaper rates if you buy online or are under 25.



Tickets can be purchased online, via the company mobile app or from machines at the tram stops.

Please note: at the Lyon Part-Dieu railway station, the Rhônexpress tram stop is outside the station. To reach the metro station, you need to cross the railway station.

A **taxi** stand is also available at the airport: it takes about 20 minutes to reach the city Center. It costs between €50-€100, based on the time.

By train

Lyon Part-Dieu railway station is located in the city center. High-speed trains (*TGV*) take you from <u>Charles de Gaulle airport</u> in Paris to Lyon in 2 hours. Lyon can be easily reached by train from many other European cities: Paris (2 hours; about 2 trains every hour), Brussels (3 hours), Geneva (2 hours), London (5.5 hours).

For further information and tickets: **SNCF**, **Trainline**



HOW TO REACH THE CONFERENCE VENUE

The conference venue is conveniently located in the city center of Lyon.

- University Lumiere Lyon 2, located at 18, Quai Claude Bernard
- University Lyon 3-IUT, located at 88 rue Pasteur
- CROUS restaurant, located at 94 rue Pasteur

From the Part-Dieu railway station by bus

You can take tram TI from the "Gare Part-Dieu V. Merle" stop, which can be found in front of the railway station (direction: "Debourg").

Tram TI departs every 6 minutes. Get off at the "Quai Claude Bernard" stop (15 minutes; 8 stops).

The conference venue is a two-minute walk from the tram stop.

By Taxi

You may use one of the following phone numbers to order a taxi: <u>Taxi Lyonnais</u>: +33 478 26 81 81; <u>Naveco</u>: +33 478 02 45 07

Public transport

You can easily circulate in Lyon by metro and tram. The TCL network is dense, safe, and very efficient. TCL has a mobile app available for iPhone and Android phones. It features an interactive map and journey planner, allowing you to easily find your way around.

A single ticket costs €1.90 and can be used for any mode of public transport. The ticket is valid for one hour and you can use it as many times as you want within this hour. However, you must validate your ticket every time you board a new bus or tram.

You can purchase tickets from the machines found at all metro stations, tram stations and major bus stops, with a contactless credit card. You can also pay with your cell phone. Bus drivers also sell single-journey tickets, but they cost €2.30 and will hold up the queue, so best avoid it.

For more information, map of Lyon metro, tram & bus (TCL): stations & lines.

Velo'v bike rental

Lyon has over 540 kms of cycling paths, making biking a great way to get around the city.

A single ride ticket costs €1.80 (a €180 deposit is secured), with the first 30 minutes of each journey free. If after 30 minutes you have not returned the bike, you will be charged for each consecutive 30 minutes. Simply return the bike and hire it again to reset the counter.

A Velo'v day pass costs €4. With this pass, you can take as many rides as you want in 24 hours. For more information, visit the Velo'v website: https://velov.grandlyon.com/en/home

Useful information

REGISTRATION DESKS

Opening hours:

June 26 (Monday): University Lyon 2: 15:00-18:30

June 27 (Tuesday): University Lyon 2: 08:30-10:30 / University Lyon 3-IUT: 10:30-18:00

June 28 (Wednesday): University Lyon 2: 08:30-10:30 / University Lyon 3-IUT: 10:30-18:00

June 29 (Thursday): University Lyon 2: 08:30-10:30 / University Lyon 3-IUT: 10:30-13:00

CREW MEMBERS

Members of the ESA organization team will be happy to assist you during registration, sessions, breaks, and social events.

Crew members are identifiable by their white T-shirts marked ESA 2023 World Meeting in blue.

NAME BADGES

You will be given your name badge during registration. You are kindly requested to wear your name badge at all times. Only participants with name badges will have access to the scientific program, the coffee and lunch break, and to the social events.

APPLICATION FOR SMARTPHONES AND TABLETS



The "ESA Lyon APP" application provides all the information about the program, the authors, and the conference venue. It offers the "My program" function which notes the sessions you choose.

WHATSAPP GROUP

ESA Lyon 2023 WhatsApp group



We have created a WhatsApp group, ESA Lyon 2023, to share updates throughout the conference, share photos and videos, and build a friendly community amongst the attendees.

You can join the group by scanning the following QR code using the WhatsApp Camera:



WIFI

Conference participants will be able to access wireless Internet via Eduroam using their home institution's credentials.

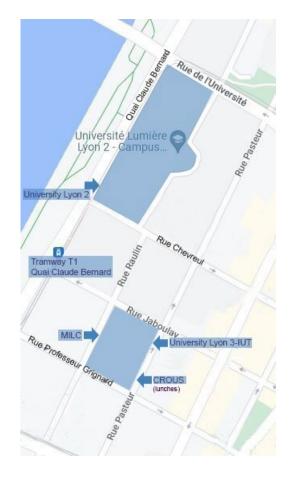
Alternatively, it will be possible to connect to the local wireless networks using the conference login and password that will be posted in the rooms.

You may be requested to enter this password twice depending on your location (University Lyon 2 or University Lyon 3-IUT).

COFFEE BREAKS / LUNCHES







Morning breaks: Coffee breaks will be held in the reception hall (upper floor) and the atrium (ground floor) of Palais Hirsch at <u>University Lyon 2</u> (18, Quai Claude Bernard).

Lunches: Lunches will be served at the <u>CROUS restaurant</u> (ground floor, 94 rue Pasteur). When registering, all participants will receive two tickets for the lunches. Each ticket grants you 16 points that can be used as you wish at the restaurant (16 points = a starter, a main course, cheese, dessert, a drink and coffee).

The participants who pre-registered to the mentoring session will have to pick up a lunchbox at <u>University Lyon 3-IUT</u> where the session will take place.

Afternoon breaks: Coffee breaks will be held in the outdoor courtyard of <u>University Lyon</u> 3-IUT (88 rue Pasteur).

Participants with specific dietary restrictions or allergies are encouraged to inform the catering staff; they will provide appropriate dishes.



CHAIRPERSONS

Regular sessions: presentations will last 18 min, including questions.

Lightning sessions: presentations will last 10 min, including questions.

The last presenter in the session will act as chair. The chair will be responsible for keeping the session on schedule. If one of the presentations is canceled, please leave a gap and resume with other talks according to the schedule.

Presenters are required to upload their presentations before their session begins.

Beware that some sessions will be held at University Lyon 2, whereas others will take place at University Lyon 3-IUT. The two locations are a 5-minute walk from each other. Please take this into account to avoid any delay.

SPECIAL NEEDS

Persons with reduced mobility or disabilities can contact the crew members at the registration desks to get assistance and guidance.

A lactation room will be available for breastfeeding on special request to the crew members at the registration desks at University Lyon 3-IUT.

POWER ZONE

A supervised area will be available at the registration desk to recharge your computers, phones and tablets: you can plug them into an electrical outlet and let them recharge for a deposit ticket. This area will be open from 8:30 to 10:30 at University Lyon 2 and from 10:45 to 18:00 at University Lyon 3-IUT (only from 10:45 to 12:30 on June 29).

SOCIAL MEDIA

Please share the highlights and best moments of the conference, using the hashtag **#ESAworld23** on social media.

Our twitter account: @ESA_Lyon_2023

EMERGENCY SERVICES

For any medical emergency, please first go to the registration desk or call 112. In addition, France has separate numbers for each of the emergency services.

• Fire service: 18

• Police: 17

• Ambulance: 15

If you need to go to A&E (in French, "Les Urgences"), **Hôpital Edouard Herriot** has an Accident and Emergency service: Pavillon N (Grange Blanche metro station, line D). You can also go to **Hospital St Luc-St Joseph**, just behind the conference venue (20, quai Claude Bernard).

If you need medicine after normal opening hours, you need to find the "pharmacie de garde". You can find the address of a local night-time pharmacy at the entrance of any closed pharmacy. One 24-hour pharmacy is: Grande Pharmacie Lyonnaise, 22 rue de la République, 69002 Lyon.



CALLING FROM FRANCE

France's country code is +33. To call abroad, dial 00 followed by your country code and number.

LIABILITY

The conference organizers and the University cannot be held responsible for personal injury or damage to or loss of personal property, however caused.



Keynote speakers

Bringing our fantastic plenary speakers to Lyon was made possible thanks to the support of emlyon business school.

JOHN A. LISTUniversity of Chicago



John A. List is the Kenneth C. Griffin Distinguished Service Professor in Economics at the University of Chicago. He received his B.S. in economics at the University of Wisconsin-Stevens Point and Ph.D. in economics at the University of Wyoming. List joined the UChicago faculty in 2005, and served as Chairman of the Department of Economics from 2012-2018. Prior to joining the University of Chicago, he was a professor at the University of Central Florida, University of

Arizona, and University of Maryland.

List was elected a Member of the American Academy of Arts and Sciences in 2011 and a Fellow of the Econometric Society in 2015. He is currently the Visiting Robert F. Hartsook Chair in Fundraising at the Indiana University Lilly Family School of Philanthropy. He received the Arrow Prize for Senior Economists in 2008, the Kenneth Galbraith Award in 2010, the Yrjo Jahnsson Lecture Prize in 2012, the Klein Lecture Prize in 2016, and the Hartsook Growing Philanthropy Award in 2017. He received an honorary doctorate from Tilburg University in 2014 and from the University of Ottawa in 2017. John was also named a Top 50 Innovator in the Non-Profit Times for 2015 and 2016 for his work on charitable giving. He served in the White House on the Council of Economic Advisers from 2002-2003 and is a Research Associate at the NBER, a Research Fellow at the Institute for the Study of Labor (IZA), a University Fellow at Resources for the Future (RFF), and a University Fellow at Tilburg University in the Netherlands. His research focuses on questions in microeconomics, with a particular emphasis on using field experiments to address both positive and normative issues. For decades his field experimental research has focused on issues related to the inner-workings of markets, the effects of various incentives schemes on market equilibria and allocations, how behavioral economics can augment the standard economic model, on early childhood education and interventions, and most recently on the gender earnings gap in the gig economy (using evidence from rideshare drivers). His research includes over 200 peer-reviewed journal articles and several published books, including the 2013 international best-seller, The Why Axis: Hidden Motives and the Undiscovered Economics of Everyday Life (with Uri Gneezy).

"What I have Learned Writing a PhD Textbook on Experimental Economics"

June 26th, 16:15-17:15

University Lyon 2 – Hirsch Palace

MATTHEW O. JACKSON

Stanford University



Matthew O. Jackson is the William D. Eberle Professor of Economics at Stanford University and an external faculty member of the Santa Fe Institute. He was at Northwestern University and Caltech before joining Stanford, and received his BA from Princeton University in 1984 and PhD from Stanford in 1988. Jackson's research interests include game theory, microeconomic theory, and the study of social and economic networks, on which he has published many articles and the books `The

Human Network' and `Social and Economic Networks'. He also teaches an online course on networks and co-teaches two others on game theory.

Jackson is a Member of the National Academy of Sciences, a Fellow of the American Academy of Arts and Sciences, a Fellow of the American Association for the Advancement of Science, a Fellow of the Econometric Society, a Game Theory Society Fellow, and an Economic Theory Fellow, and his other honors include a Guggenheim Fellowship, the Social Choice and Welfare Prize, the von Neumann Award from Rajk Laszlo College, an honorary doctorate from Aix-Marseille University, the Jean-Jacques Laffont Prize from the Toulouse School of Economics, the Slater Family Lecturer of the Year Prize from the Technion, the B.E.Press Arrow Prize for Senior Economists, the BBVA Frontiers of Knowledge Award in Economics, Finance, and Management, and teaching awards. He has served on the editorial boards of Econometrica, Games and Economic Behavior, PNAS, the Review of Economic Design, and as the President of the Game Theory Society.

"Lessons from the Field: Experiments on Policies that have Externalities and Complementarities"

June 27th, 8:45-9:45

University Lyon 2 – Hirsch Palace



MARIE CLAIRE VILLEVAL

CNRS, GATE



Marie Claire Villeval is Research Professor in economics at the National Center for Scientific Research (CNRS) and the head of GATE-Lab at CNRS and the University of Lyon. She received her PhD from the University of Paris-Nanterre. Her main research works use experimental methods in the laboratory and in the field to study the efficiency of incentives, the dynamics of social norms, ethics and dishonesty, the transmission of information, and the

demand and supply of ignorance. She is the President of the Economic Science Association (ESA), the founding President of the French Association of Experimental Economics (ASFEE), and a past President of the French Economic Association (AFSE). She is Chevalier de la Légion d'Honneur et Chevalier de l'Ordre National du Mérite. She has been awarded the Silver Medal of CNRS in 2017 and the 2018 Revue Economique Prize. She is a member of the French Group of Experts on the Minimum Wage and a member of the Chaire Sécurisation des Parcours Professionnels. She is a Fellow of the European Association of Labour Economists and a member of the Academia Europaea. She is a Research Fellow at the Institute for the Study of Labor (IZA) and GLO. She is affiliated with the CORTEX Laboratory of Excellence. She is Department Editor at Management Science, Advisory Editor at Experimental Economics, and Honorary Editor at the Journal of Economic Behavior & Organization. She has published more than 125 peer-reviewed articles, in various journals including the American Economic Review, the Economic Journal, the Journal of Labor Economics, the Journal of Public Economics, and PNAS.

"Information transmission and the social construction of ignorance" June 28th, 8:45-9:45 University Lyon 2 – Hirsch Palace



DOROTHEA KÜBLER

WZB & TU Berlin



Dorothea Kübler is the director of the department of Market Behavior at the WZB and a professor of Economics at the Technical University of Berlin. Her research uses experimental methods and game theory to examine decision-making and market design. In recent years, her work has concentrated on the design of matching markets, such as the centralized procedure for awarding places at universities in Germany. She also looks at the influence of social and moral norms on behavior

in markets, and studies educational choices and discrimination in the labor market.

In 2020 Dorothea Kübler was awarded the Schader Prize. Dorothea is Vice Chair of the Board of Academic Advisors of the Federal Minister for Economic Affairs and Climate Action, Vice Chair of the Einstein Foundation Berlin, and Vice President Europe of the Economic Science Association (ESA). She is a founding member of the "Matching in Practice" network and a member of the collaborative research center CRC TRR 190 "Rationality and Competition" and the excellence cluster, SCRIPTS. Dorothea studied in Philadelphia, Konstanz, and Berlin, and in 1992 completed her degree in Economics at the Free University of Berlin. She graduated with a PhD in 1997 and completed her habilitation in 2003 at the Humboldt University of Berlin.

"The limits of markets and market design" *June 29th, 8:45-9:45 University Lyon 2 – Hirsch Palace*



Topic sessions

Two sessions will be dedicated to topics showing how experimental economics can inform policy-making.

One panel will explore field experiments in educational economics, with a particular focus on the early years. Studies will relate to Covid loss and how field experiments can explore the attenuation of such loss, programs that aid in skill formation, including home visiting and teaching teachers, to how we can leverage AI to enhance the science of early skill formation.

The other panel will be dedicated to central banks. Central bankers are responsible for monetary policy and ensuring the stability and soundness of the financial system. Although there exist many theories on how to approach these tasks, central bankers understandably exercise caution when it comes to experimenting with policies that have broad implications for the overall economy. Nevertheless, experimental evidence holds significant value in assessing policies, and has prompted central bankers to begin conducting small-scale experiments in both laboratory and field settings. In this session, you will hear how experiments can provide guidance and insights about central bank policies. This session is organized with the support of Banque de France.

Using field experiments in early education

June 26th, 17:20-18:35, University Lyon 2 - Hirsch Palace

Chair: John A. List, University of Chicago Panelists:

- Anya Samek, University of California San Diego
- Julie Pernaudet, University of Chicago
- Andrea Salvati, University College London
- Amalia Di Girolamo, University of Birmingham

Experimental economists and central bankers: What can we learn?

June 27th, 16:55-18:10, University Lyon 3-IUT Amphi 0.10

Chair: John Duffy, University of California, Irvine Panelists:

- Olivier Armantier, Federal Reserve Bank of New York
- Camille Cornand, CNRS, GATE
- Luba Petersen, Simon Fraser University
- Olivier de Bandt, Director for Research at Banque de France

Special session in the memory of Klaus Abbink

June 28th, 13:30-15:00, University Lyon 3-IUT

Chair: Bernd Irlenbusch, University of Cologne
A special session will honor the memory of Klaus Abbink, who was Professor at Monash University. The session will present recent works developed in cooperation with Klaus or related to his favorite research topics.

Panel sessions

Two panel-sessions will be dedicated to important topics for scientists: scientific failures and pre-registration.

At the core of a researcher's work is experimentation via trial-and-error. Major advances often emerge from a series of unsuccessful attempts. Despite its centrality, little is known about the experimentation process that brings research ideas to life. Instead, all we observe are the end outcomes, and only when those are successful. In one of the panel sessions, we will discuss the implications of this lack of information disclosure and how the research community could make progress on the issue. What does "failing" mean in science? Should all scientific failures be shared? What mechanisms could promote information disclosure?

The other panel session will discuss about pre-registration and pre-analysis plans that have become a common practice in empirical social science research. However, the views expressed in the community of experimental economics researchers are diverse. In this panel session, we will take stock of the development of open science practices in experimental economics over the past decade, critically evaluate the current status, and discuss possible paths forward. We will report the preliminary results of a survey conducted among the members of the ESA.

Let's talk about scientific failures!

June 27th, 16:55-18:10

Location: University Lyon 2 - Hirsch Palace

Chair: Séverine Toussaert, University of Oxford

Panelists:

- Johannes Abeler, University of Oxford
- Heinrich Nax, University of Zurich
- Eva Ranehill, University of Goteborg

Pre-registration and pre-analysis plans in experimental economics

June 28th, 17:15-18:30

Location: University Lyon 2 - Hirsch Palace

Chair: Taisuke Imai, LMU Munich

Panelists:

- Astrid Hopfensitz, emlyon Business School
- Arno Riedl, Maastricht University
- Roberto Weber, University of Zurich



Mentoring

How to Build a Successful Research Career

June 27th, 12:20-13:20

Location: University Lyon 3-IUT, Amphi 0.10 Jean Moulin, ground floor

Finishing a PhD dissertation is the beginning rather than the end for most researchers. Over a surprisingly short period of time, you need to establish a research agenda that will justify promotion and/or tenure. How can you transition from being a graduate student to a faculty member successfully? The members of this panel will give you some tips that may help you succeed!

Chair: David Cooper, University of Iowa Panelists:

- Maria Bigoni, University of Bologna
- David Cooper, University of Iowa
- Nikos Nikiforakis, New-York University Abu Dhabi
- Sigrid Suetens, Tilburg University



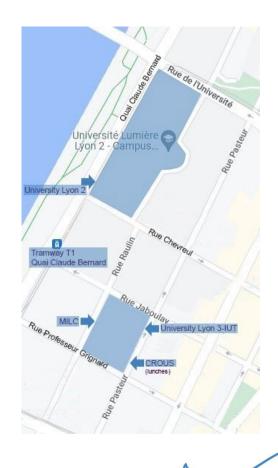
Social events

WELCOME RECEPTION



June 26th, 17:15-20:00

There will be a welcome reception following the opening keynote lecture on June 26th at the conference venue at University Lyon 2 (Hirsch Palace, 18 quai Claude Bernard).



A GLASS ON THE RIVERBANKS



June 27th, 18:30-23:00

There will be an informal party on two adjacent boats ("Modulo" and "La Barge") located 15 Quai Du Général Sarrail. From the conference venue, it is a lovely 20-minute walk up the river Rhône to the east. The boats remain docked, so you can leave when you want.

All participants who pre-registered for the boats will receive a ticket that will grant access to a boat, two drinks and appetizers. No worry if you did not pre-register, some tickets will be available at the registration desk of the conference.





RUN IN LYON

On June 27, we will organize a collective jogging session for all the running enthusiasts (from novice to seasoned runners) who wish to explore Lyon in a fun and active way.

We will explore the central part of the City of Lyon (the so-called "Presqu'île") and its river banks, view the merge of the two rivers in the Confluence district, visit the medieval district "Vieux Lyon", and, for the true adventurers, climb up the Fourvière hill.

Choose from three routes with varying levels – 5 km, 9 km, or 11 km – to suit all running levels, including beginners. Route A is an easy 5 km run; Route B is 9 km with no hills; and Route C is 11 km with an uphill climb and view of the city from the top.

To ensure safety and effective support, a chairperson has been appointed to supervise each route.

At the end of the jogging, all participants will meet up at the "Modulo" barge for a drink and to share stories about their run with the others.

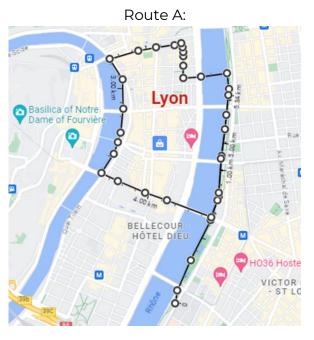
Meeting point: in front of the Courtyard of the Hirsch Palace, 18 Quai Claude Bernard **Meeting time**: 7pm



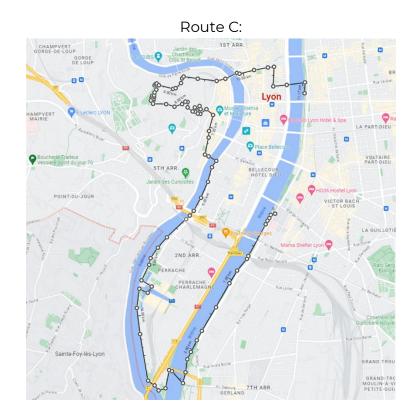
Arrival point: in front of the "Modulo" barge, 15 Quai du Général Sarrail **Arrival time (expected)**: 8pm/8:30pm













CONFERENCE DINNER



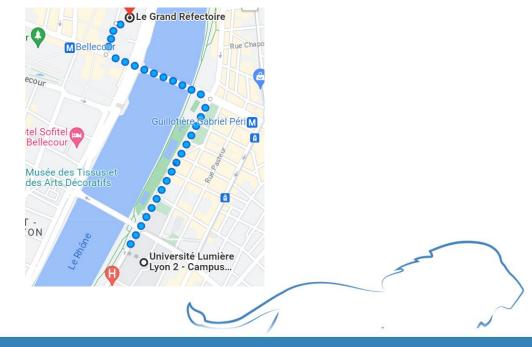
June 28th, 19:30-23:00

The conference dinner will be held at the Grand Réfectoire in Grand Hôtel Dieu (3 Cour Saint-Henri).

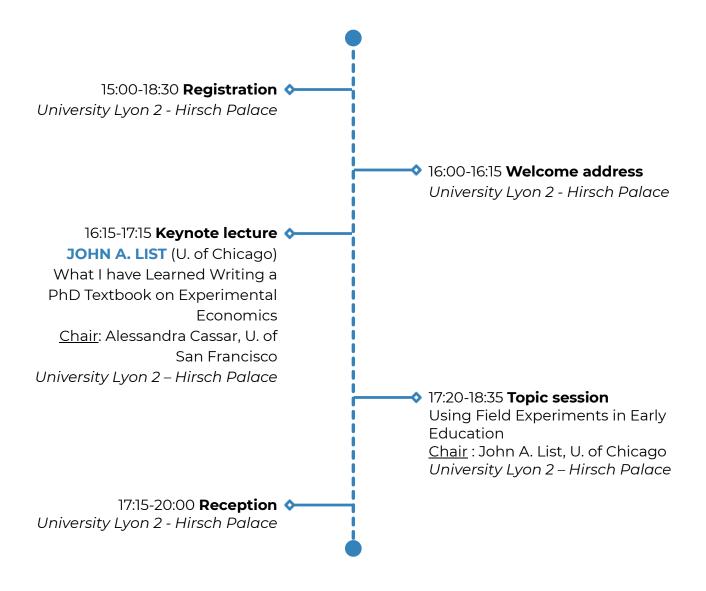
Grand Hôtel Dieu was first erected in 1184 as a hospital, and the famous writer François Rabelais was appointed chief physician of the hospital in 1532. The Grand Réfectoire was the former refectory of the nuns of the Hôtel-Dieu.

The location is a 20-minute walk from the conference venue. Do not forget to bring your name badge in order to enter the building.

Important information: due to the large number of participants, the dinner will not be served on tables. It will be a standing buffet (some seats will be available).

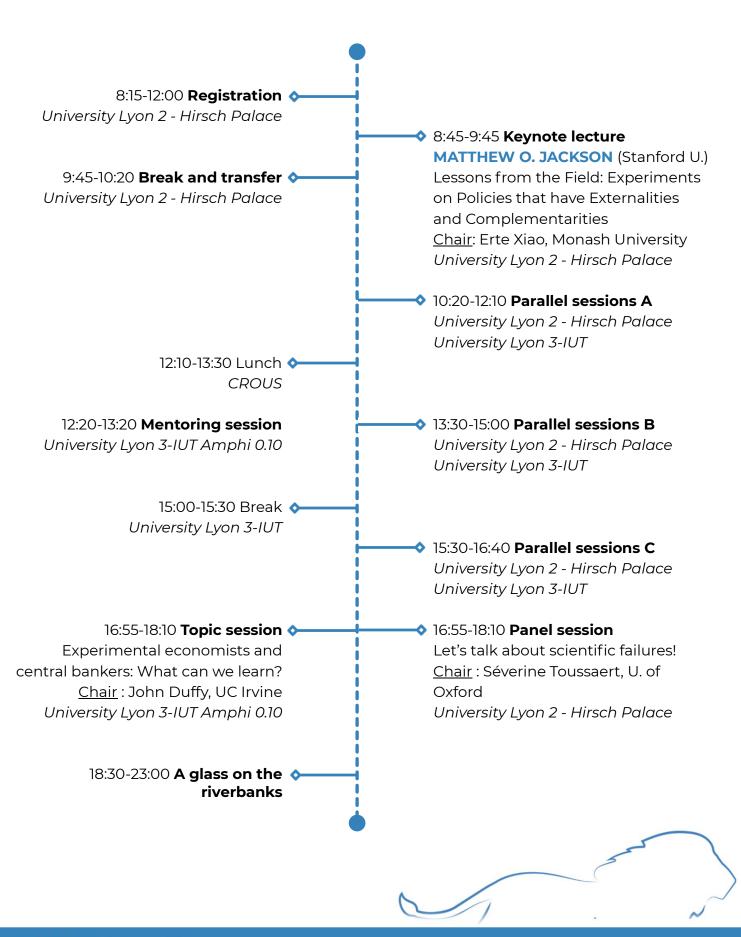


Day 1 – June 26th, 2023

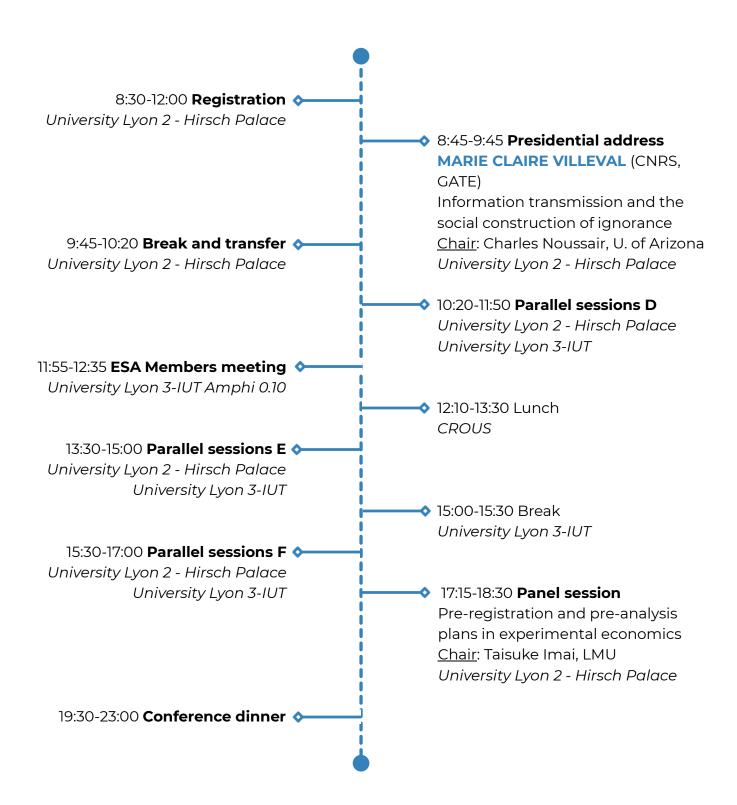




Day 2 - June 27th, 2023

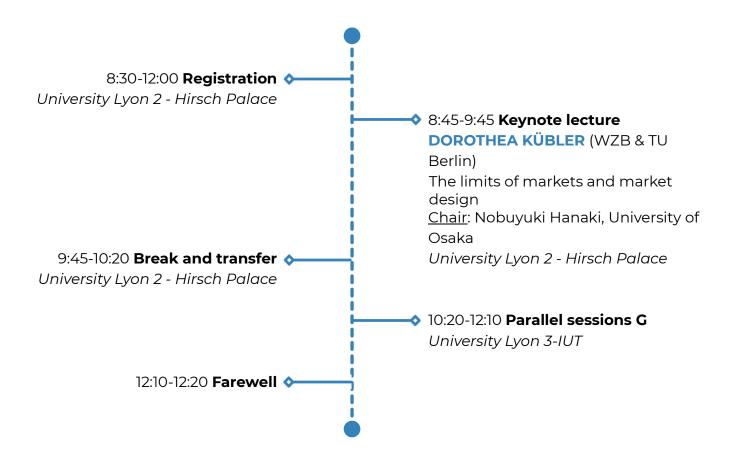


Day 3 - June 28th, 2023





Day 4 - June 29th, 2023





PARALLEL SESSIONS

DAY 2 - June 27th, 2023

10:20-12:10 PARALLEL SESSIONS A

A1 - Lightning Session 1

10:20-12:10 LYON 2 - HIRSCH PALACE

Benjamin Marx Offer Valid? Effects of Student Loan Offers on Educational Attainment,

Credit, and Earnings

Stefania Bortolotti Measuring the effects of a peer-to-peer mentoring program on university

choices and performance

Daniel Waters Universal Basic Income: Labour, and Human Capital Investment

Eldar Dadon CSR as a signal in the labor market

Philipp Krügel Freedom of Choice vs. High Wages: Evidence from a Gift Exchange

Experiment

Yasmin Doghri Altruism between Traditions and Beliefs. The Italian migrant Generations

case study.

Miloš Fišar Mind the framing when studying social preferences in the domain of losses

Yujiang Sun Givings under background risk: An experimental study

Delia Niehues My community and I: Stimulating conservation and load shifting through

virtual energy communities

Cecilia CastaldoThe green, the greener and the greenest. Evidence from an online field

experiment of purchases adaptation to climate change

Alexia Gaudeul A behavioural study on digital means of providing food information

A2 - Games and Information 1

10:20-12:10 LYON 3-IUT - AMPHI 0.10

Ceren Bengü Çibik Avoiding Dissonant Information

Zachary Grossman Strategic Ignorance with Third-Party Information Provision

Ben Greiner Bargaining, Asymmetric Information, and Strategic Communication

Tilman Fries Narrative Persuasion

King King LiA Simple Experiment on Simple Bayesian Persuasion **Giorgio Coricelli**Incentives or Persuasion? An Experimental Investigation

A3 - Labor 1

10:20-12:10 LYON 3-IUT - ROOM 101

Tim Lohse The Dark Side of Performance Evaluations: Males' Tendency for Over-

Competitiveness

Michalis Drouvelis Priming competition closes the gender gap in competitiveness

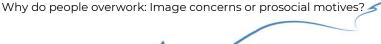
Noemi Berlin Why do women choose different medical specialties? The role of taste for

competition and specialty amenities

Maria Polipciuc Please correct me! Upstream corrections and team performance

Lisa Klinkenberg Creative Performance in Teams: A Comparison of Teams and individuals

Hande Erkut Why do people overwork: Image concerns or prosocial motives?



A4 - Beliefs 1

10:20-12:10 LYON 3-IUT - ROOM 103

Oda Sund Lucky but confident --How confidence can polarize meritocratic beliefs and

preferences for redistribution

Yilong Xu Mean-Reversion Beliefs Drive Disposition Effects for Financial Professionals

Markus Krecik Desire Dynamics: A Model of Procedural Rationality

Lars Wittrock Belief Updating with Misinformation

Katharina Brütt Contingent Belief Updating

Sebastian J. Goerg Motivated Belief Updating and Rationalization of Information

A5 - Finance 1

10:20-12:10 LYON 3-IUT - ROOM 104

John DuffyThe impact of ETF index inclusion on stock prices

Jean Paul Rabanal The effect of ETF indexing on asset prices: A laboratory investigation

Dominik Schmidt Experimental asset market data and the performance of PIN

Zilia Ismagilova Ain't blaming you: Delegation of financial decisions to humans and

algorithms

Maria Alejandra Erazo Diaz Yohanes Eko Riyanto

Trading and Cognition in Asset Markets: An eye-tracking experiment
How Dark Trading Harms Financial Markets? Experimental Evidence

A6 - Norms and Morals 1

10:20-12:10 LYON 3-IUT - ROOM 108

Franziska Penske Getting green hydrogen socially acceptable - Experimental evidence from

the virtual reality lab

Daniel Chen Training Effective Altruism

Yves-Paul Auffray Fairness preferences with heterogenous opportunities

Thomas K. A. Woiczyk Do People Follow the Majority Behavior or the Behavior of the Majority?

Boris Wieczorek Social norms and community enforcement of cooperation

Irenaeus Wolff Whose Norms to Follow? A Field Experiment on Both Sides of a Border

A7 - Other-regarding Preferences 1

10:20-12:10 LYON 3-IUT - ROOM 110

Shakun Mago Pay others to volunteer: An Experimental Study

Jana Vyrastekova Luck and fairness in a dictator game: experiments with children

Flora Drucker Difficult Merits

Vincent Theroude The limits of fair meritocracy

Topi Miettinen Personal and societal conflict of redistributive principles and preferences

Tim Cason Local Inequality and Own Rank Preferences



A8 - Decisions and Rationality

10:20-12:10 LYON 3-IUT - ROOM 205

Rostislav StanekCan cheap talk mitigate the Hobbesian trap? **Hakan Özyilmaz**Mental Models and Endogenous Learning

Changkuk Im Multiple Price List Elicitation Methods for Attribute Models

Michel TolksdorfNon-numerical and social anchoring in consumer-generated ratingsFelix SchleefWhat Happens When We Let Consumers Choose the AlgorithmErkut OzbayWhat can the demand analyst learn from machine learning?

A9 - Institutions

10:20-12:10 LYON 3-IUT - ROOM 207

Mariana Blanco Tax compliance under a tax reform

Alexandra Baier

How institutions for inclusion shape pro-social choices within groups

Sören Harrs

Fairness and the Welfare State - What Shapes Polarized Political Ideologies?

Manwei Liu

When to feed the Leviathan: Tradeoffs between efficiency, fairness, and the

intrinsic value of power

Kevin Grubiak Intrinsic Motivation or Corruption? Experimental Evidence on the

Performance of Officials

John Hamman Can Honest Leaders Restore Ethical Conduct?

A10 - Methodology 1

10:20-12:10 LYON 3-IUT - ROOM 210

Armando HolzknechtThe Big Robber Game revisited - Evidence from financial professionalsHong II YooBayesian and Classical Approaches to Structural Estimation of Risk AttitudesAdam GillCharacterizing Abandoned Projects: Evidence from the AEA RCT Registry

Daniel Navarro-Martinez Is behavioral economics predictable?

Daniel Evans Predicting the Outcome of Social Science Experiments: Overview and

Takeaways

Aurelien Baillon Peer prediction markets to elicit unverifiable information

A11 - Bounded Rationality 1

10:20-12:10 LYON 3-IUT - ROOM 304

Timothy Shields How Does the Incentive Frame Affect Judgment and Decision-Making In

Diagnostic Tasks?

Peter Katuscak Misreporting in Strategy-Proof Mechanisms: Playing a Wrong Game or

Playing the Game Wrongly?

Alexander KochBounded Rationality in Choice over Effort and MoneyKeyu WuContext-dependent perceptions and decision making

Daniele Caliari Rationality is not consistency

Theo Offerman How Real is Hypothetical? A High Stakes Test of the Allais Paradox



A12 - Ambiguity & Risk 1

10:20-12:10 LYON 3-IUT - ROOM 306

Nahed Eddai Ambiguity attitudes and pro-environmental behavior

Aysil Emirmahmutoglu Ambiguity Attitudes in Sexual Context

Sarat Chandra Akella Ambiguity Attitude: Utility Transformation and Probability Weighting

Pascal Kieren Tests of Recursive Models of Ambiguity Aversion

Yao Thibaut Kpegli Against the Odds! The Tradeoff Between Risk and Incentives is Alive and

Well

Gianna Lotito Risk versus ambiguity preference in three event setting with artificial and

natural ambiguity

A13 - Group Behavior

10:20-12:10 LYON 3-IUT - ROOM 404

Stefan Schmidt A Flag to Wave: Status-Seeking Behavior in Groups

Thibaut Arpinon Identifying the barriers to plant-based diets: the case of vegephobia

Moritz JanasEliciting Thresholds for Collective BehaviorJanina KrausIn-Group Bias in Natural Groups of Soldiers

Yi Tian The Effect of Anticipated Future Interaction on Parochial Altruism

13:30-15:00 PARALLEL SESSIONS B

B1 - Lightning Session 2



13:30-15:00 LYON 2 - HIRSCH PALACE

Rosemarie Nagel A Generalized Beauty Contest as a Parsimonious Model for Aggregative

Games

Matteo Maria Marini Overbidding and heterogeneous behavior in contest experiments: A meta-

comment on cross-cultural differences

Tuan Vinh Pham Bargaining with Indivisibilities: Where Restriction Makes Bargainers More

Influential

Jonathan Stäbler Sabotage in Contests - Group Size Uncertainty and Group Size Disclosure

Michael Kurschilgen When do rotations emerge as a social norm?

Moustapha SarrSocial norms, parents' food beliefs and choices: an experimentMonica PompeoNudging Civilian Evacuation During War: Evidence from Ukraine

Christine Meemann The Courtesy Game: Efficiency and Inequality

Adam Zylbersztejn An experimental study of the oath and its value for market exchange



B2 - Labor 2

13:30-15:00 LYON 3-IUT - AMPHI 0.10

Sylvain Chareyron Neighborhood composition and ethnic discrimination in the labor market:

evidence from France

Wladislaw Mill LinkedOut? Discrimination in Job Network Formation

Tim SalmonReaching for the Stars: An Experiment on Discrimination in Hiring **Doris Weichselbaumer**Parental Leave and Discrimination in the Labor Market: The situation of

fathers and mothers

Nikos Nikiforakis Mind the gaps: Race, gender, psychological traits and income in the US

B3 - Risk 1

13:30-15:00 LYON 3-IUT - ROOM 101

Johanne Trotin Risk preferences and eco-friendly behavior: an experimental study

Claire Mouminoux Information disclosure and mortgage insurance choice under substandard

risk

Kathleen NgangoueThe Resolution of Uncertainty in the Value and Probability DomainsWael BousselmiHigher Order Risk Attitudes and Volatility Shocks. An ExperimentAndreas OrtmannCan a single model account for both risky choices and inter-temporal

choices? Testing the assumptions underlying models of risky intertemporal

choice: A conceptual replication

B4 - Networks

13:30-15:00 LYON 3-IUT - ROOM 103

Tristan Gagnon-Bartsch Heterogeneous Tastes and Social (Mis)Learning **Fulin Guo** Games on Networks: An Experimental Study

Yi-Shan Lee Acquisition and Utilization of Information in Social Networks

Margherita Comola Competing for Influence: An Experiment on Multi-Agent Targeting

Frederic Moisan Brokerage Rents and Intermediation Networks

B5 - Field Experiment 1

13:30-15:00 LYON 3-IUT - ROOM 104

Sara Rezaei Using goals to motivate students

Özgür Kibris Behavioral Interventions to Increase Adherence to Palivizumab Prophylaxis

in Children with Congenital Heart Disease

Marius Dietsch Time-Inconsistency and Financial Behavior: A FinTech Field Trial Using a

Personalized Information Treatment

Roberto Weber Attitudes towards financial incentives for health behaviors



B6 - Other-regarding Preferences 2

13:30-15:00 LYON 3-IUT - ROOM 108

Gayane Baghumyan Causal Evidence of the Role of Religiosity on Sexual-orientation

Discrimination

Evgeniya ChabanovaBeliefs about group identity

Milan Van SteenvoortSupport for refugees declines when helping groups are asymmetricChristian KochPopulist propaganda and anti-migration stances: An experimental

investigation

Sigrid Suetens Ethnic salience and discrimination

B7 - Norms and Morals 2

13:30-15:00 LYON 3-IUT - ROOM 110

Ben Grodeck No (Intention to) Profit; No Repugnance? Evidence From Online

Experiments.

Jose Rivero-Wildemauwe Are sellers willing to sell lemons? An experimental study on the role of social

preferences and Kantian moral concerns.

Peter Matthews Moral Wiggle Room and In-Group Favoritism

Bernd Irlenbusch"Figleafing" and Self-Serving BehaviorKatharina MomsenDecision Support and Willful Ignorance

B8 - Auctions

13:30-15:00 LYON 3-IUT - ROOM 205

Ola Andersson Ambiguity Aversion and the Decreasing Price Anomaly - An Experimental

Study

Riccardo Camboni Innovation, bid-preference, and sunk cost bias: an experimental

investigation

Aleksei Chernulich Dual Auctions: An Experiment

Lana Friesen A Secret Worth Keeping? Bid Cap Design in Multi-Unit Reverse Auctions

Katerina Sherstyuk When Speed is Everything: Perishable Goods Auctions

B9 - Markets

13:30-15:00 LYON 3-IUT - ROOM 207

Miguel AbellanMarkets, social responsibility and identitySimon SiegenthalerMarket exchange, homophily, and search costs

Diogo Souza MonteiroContract breaching in agricultural markets: An experiment on double moral

hazard

Julius Stoll Limited price competition among real estate agents and the role of

inattention

Joshua Miller Equilibrium Play in Experimental Parimutuel betting Markets



B10 - Neuroeconomics

13:30-15:00 LYON 3-IUT - ROOM 210

Elise Payzan-Lenestour Pavlovian "Sign-tracking" Influences Repeated Risk-Taking in Humans

Gökhan Aydogan CHASE - A Bayesian model for characterising mentalization during strategic

interactions

Julien Benistant Computational mechanisms of learning are affected by social network

structures

Tom Frank Reuscher Social Gaze in Team Cooperation: A Multiparty Eye Tracking Study

Jan Hausfeld Can the eyes tell lies: An eye-tracking study on dishonest behavior

B11 - Charitable Giving 1

13:30-15:00 LYON 3-IUT - ROOM 304

Béatrice Roussillon From intentions to actions: interventions to encourage the adoption of

socially desirable behavior

Neslihan Uler Do matches really outperform rebates? new evidence from a novel

experiment

Raphael Epperson Incentivizing Long-Term Giving: Evidence from a Natural Field Experiment

Romain Espinosa NGOs and Undercover Videos

Swee-Hoon Chuah Do White Saviour Perceptions Reduce Charitable Donations?

B12 - Lying and Cheating 1

13:30-15:00 LYON 3-IUT - ROOM 306

Juan Francisco Blazquiz Pulido Who's the deceiver? Identifying deceptive intentions in communication

Renke Schmacker That makes me smart! When is cutting corners acceptable?

Valeria Maggian Rolling a die without telling a lie

Georgia Michailidou Concealing, Anticipatory, and Premeditated Lies **Ivan Soraperra** Planning to cheat, temptation, and self-control.

B13 - Cognition

13:30-15:00 LYON 3-IUT - ROOM 404

Fidel PetrosThe Role of Self-Confidence in Teamwork: Experimental Evidence

Elif Tosun Errors versus Preferences in Economic Games

Joanna RachubikCognitive biases and emotions: A framing experimentAndrea AmelioSocial Learning, Behavioral Biases and Group Outcomes

Alice Solda Perceived Control and Attendance to Information: Evidence on the Health

Risks of Air Pollution



15:30-16:40 PARALLEL SESSIONS C

C1 - Lightning Session 3



15:30-16:40 LYON 2 - HIRSCH PALACE

Florian HeineMulti-Winner Auctions with Performance Obligation **Anna Popova**Meta-Analysis of Demand for Commitment Devices

Holger Gerhardt Estimating Preference Parameters from Strictly Concave Budget

Restrictions

Adriaan Soetevent P(I)ay-As-You-Go: Large-Scale Longitudinal Risk-Elicitation in the Field

Thomas De Haan Product ratings and externalities

Roel Van VeldhuizenThe anchoring effect in subjective belief distributions

C2 - Gender 1

15:30-16:40 LYON 3-IUT - AMPHI 0.10

Luzmarina GarciaHow Women Rule: An Examination of Judicial Empathy and GenderMüge SüerAre Women in Science Less Ambitious than Men? Experimental Evidence

on the Role of Gender and STEM in Job Applications

Christian Thoeni Gender Differences in Preferences: Means, variability, and malleability

Erte Xiao Who wants to move first?

C3 - Coordination

15:30-16:40 LYON 3-IUT - ROOM 101

Alexis Garapin Non-equilibrium focal point vs. compromise equilibrium: Which

coordination device is better in a BOS game?

Juliane Koch Scoping up community climate adaptation cooperation - Experimental

evidence from small-scale communities in Papua New Guinea

Stefania Sitzia Decomposed games, focal points, and the framing of collective and

individual interests

David Cooper Managerial Leadership, Truth-Telling, and Efficient Coordination

C4 - Decision Theory & Preferences 1

15:30-16:40 LYON 3-IUT - ROOM 103

Zahra Murad Responsible Leadership: can co-leadership positions break the glass ceiling

Sabrina Herzog Who is in favor of affirmative action?

Niklas Ziemann Behavioral Drawback of a "green" electricity mix? Experimental evidence on

a rebound effect in electricity demand response

Max R. P. Grossmann Knowledge and Freedom



C5 - Humans and Robots

15:30-16:40 LYON 3-IUT - ROOM 104

Serge Pajak Al acceptance and trust among students: a field experiment

Qiong XiaTrusting Human vs. Machine Predictions as a Decision under Ambiguity **Paul M. Gorny**The Role of Adaptivity in Human-Robot Collaboration: A Field-in-the-Lab

Experiment

Marina Chugunova Putting a Human in the Loop: Increasing Uptake, but Decreasing Accuracy

of Automated Decision-Making

C6 - Applied Economics

15:30-16:40 LYON 3-IUT - ROOM 108

Manuela AngelucciDepression, Pharmacotherapy, and the Demand for a Novel Health ProductElena FumagalliGender differences in political attitudes. How much is driven by response

behavior:

Simone Quercia Understanding Opposition to Immigration: News Media and Emotions

Maria Bigoni Parental beliefs, parental behaviours and time-use investments towards

pre-schoolers

C7 - Risk 2

15:30-16:40 LYON 3-IUT - ROOM 110

Svenja HippelAxiom Preferences and Choice Mistakes under RiskMorten LauStructural Estimation of Higher Order Risk Preferences

Fabio Römeis Regret Theory and Decoy Effects

Barry Sopher Paradox Lost: The St. Petersburg Gamble Revisited

C8 - Bargaining

15:30-16:40 LYON 3-IUT - ROOM 205

Vincent Teixeira Court resolution and predictive justice

Svetlana PevnitskayaThe effect of perceived similarity on fairness and bargainingChristina RottThe Impact of the Menstrual Cycle on Bargaining BehaviorAnders PoulsenWhen Do Two Bargainers Flip A Coin? Experimental Evidence

C9 - Psychology & Preferences

15:30-16:40 LYON 3-IUT - ROOM 207

Jana Freundt Preferences for Autonomy

Renata KosikovaThe association between economic preferences and personality traits **Sebastian Olschewski**What's in a Sample? How Sampling Information Affects Epistemic

Uncertainty and Risk-Taking

Stefan Trautmann Higher order risk preferences and economic decisions



C10 - Market Design and Matching

15:30-16:40 LYON 3-IUT - ROOM 210

Alisa Frey Occupational licensing and quality in a market for experience goods:

Experimental evidence

Shuchen Zhao Efficiency in Queuing Under Decentralized Mechanisms

Rustamdjan Hakimov Confidence and College Applications: Evidence from a Randomized

Intervention

Tracy Xiao Liu Born to wait? A study of allocation rules in booking systems

C11 - Communication 1

15:30-16:40 LYON 3-IUT - ROOM 304

Isabel Busom Images say more than just words: Effectiveness of visual and text

communication in dispelling the rent-control misconception

Iuliia Grabova Confidence and Communication: Can confidence bias create poor

conversations?

Xiangdong Qin Is It What You Say, or How You Say It?

Georg Weizsaecker Misunderstandings: False Beliefs in Communication

C12 - Beliefs 2

15:30-16:40 LYON 3-IUT - ROOM 306

Collective investment decisions with payoff complementarity: An Cristina Martinez Gomez

experimental study

Christoph Drobner Self-serving attribution biases economic actions

Weijia Wang Let Them Race: the role of beliefs and fairness views on incentivizing others

Shuguang Jiang Analytic thinking and belief polarization over COVID-19

C13 - Public Goods 1

15:30-16:40 LYON 3-IUT - ROOM 404

Jordan Adamson A practical public good mechanism for policing

Stefano Pagliarani Debt under uncertainty in the Nash demand game: experimental evidence

Boon Han Koh Milestones and Feedback in Dynamic Voluntary Contribution Games **Robert Hoffmann**

Social Connectedness Promotes Both Coordination and Cooperation in a

Resource Dilemma Experiment



DAY 3 - June 28th, 2023

10:20-11:50 PARALLEL SESSIONS D

D1 - Lightning Session 4



10:20-11:50 LYON 2 - HIRSCH PALACE

Folco Panizza How Many Norms Are There? Behavioral Implications of Uncertainty over

Multiple Social Norms

Melanie Dunger Reporting Norm Violations: The Interplay between Relational Interests,

Severity of Norm Violations and Dispositional Determinants

Natalie Lee Pluralistic Ignorance and Uptake of Plant-based Diet Challenge: a Field

Experiment

Regine Oexl Multiple discrimination

Sven Walther Honesty and Trust in Virtual Communication

Regina Stumpf How to Build Cathedrals? Using Mental Imagery to Foster Future-

Mindedness in Long-Term Decision-Making

Juliane Wiese Through the Meritocratic Looking Glass: the Effect of Others' Luck and

Efforts on Redistributive Preferences

Yiran Wu Priming Citizen Identity for Pro-Environmental Behavior – A Consumer-

Citizen Experiment

Boris Van Leeuwen The demand for (useless) communication

D2 - Charitable Giving 2

10:20-11:50 LYON 3-IUT - AMPHI 0.10

Fuhai Hong Prosocial Behavior in Public and Private Spheres: Theory and Experiments

Theodor Kouro Allocation Choice in Charitable Giving: a Natural Field Experiment **Enrico Longo** Grassroots and Seed Money in a Multiple Public Goods setting

Maria J. Montoya-VillalobosLevels of uncertainty and charitable givingCristina FigueroaEmpathic cues and giving avoidance

D3 - Communication 2

10:20-11:50 LYON 3-IUT - ROOM 101

Manuel Suter The benefits of less: The effect of gain framings on the adoption of

sufficiency behavior

Xue Xu Communication in repeated games under private monitoring: An

experiment

Valeria Burdea I'm sorry if you are: The risk of apologizing first and other unique dynamics

in resolving two-sided conflicts

Lisa Bruttel Leadership and Communication

Jordi Brandts Opposing views on public ownership and their influence on citizens'

attitudes



D4 - Industrial Organization

10:20-11:50 LYON 3-IUT - ROOM 103

Anna Rita Bennato Local Energy for Sale: An Experimental Analysis of Consumers' Decision-

Making in Peer-to-Peer Energy Trading Platforms

Ulrike Vollstaedt How to Make Better and/or Cheaper Products Accessible to Buyers through

an Optimal Product Testing Mechanism

Ruben Van OostenPredatory Pricing in the Presence of Network Effects: Evidence from the LabPaul SchaeferComple-mates and Substi-dudes: The Effect of Friendship on Market Prices

and Efficiency

Holger A. Rau Partial Cartels and Umbrella Pricing: An Experimental Investigation

D5 - Trust

10:20-11:50 LYON 3-IUT - ROOM 104

Daniel Banki Trust Across Contexts

Lucas Braun Trust and Collaboration in Virtual Reality

Andre HofmeyrThe Trust Game: Salience, Beliefs, and Social HistoryJonathan TanPerfect conformity to arbitrary rituals engenders trust

Marie-Pierre Dargnies Do we trust more male or female experts?

D6 - Environment & Climate Change 1

10:20-11:50 LYON 3-IUT - ROOM 108

Sebastian Bachler

Carbon Pricing in a CRSD Context: Experimental Evidence from the U.S.

Eugene Malthouse

Private and public solutions to collective risks: a global comparative analysis

Antonio Morales A lab experiment on climate change prevention with adolescents

Irene Mussio Cooperation to reduce pollution: an environmental exercise in the Mekong

Delta

Ai Takeuchi Flood risk and household waste management: An experimental study of the

effect of information provision on the avoidance of probabilistic public bads

D7 - Life Events & Preferences

10:20-11:50 LYON 3-IUT - ROOM 110

Filip Fidanoski On the consistency of latent risk preferences across contexts

Rinelle ChettyThe Instability of Risk Preferences in South Africa during the COVID-19

Pandemic

Jona Linde Life events and preferences

Johannes Abeler The effect of childhood social environment on adults' preferences

Alessandra Cassar It Makes a Village: Child Care and Prosociality



D8 - Decision Theory & Preferences 2

10:20-11:50 LYON 3-IUT - ROOM 205

Frieder Neunhoeffer When less is more: Subscription traps and context-dependent preferences

Ala Avoyan Paying for Inattention

Yusufcan Masatlioglu Intrinsic Preferences for Information and Skewness

Vasilisa Petrishcheva Willful Ignorance and Reference Dependence of Self-Image Concerns

Marco Mantovani The good, the bad, and the well-behaved

D9 - Democracy and Voting

10:20-11:50 LYON 3-IUT - ROOM 207

Selin Arslanoglu Cooperation under Endogenously Chosen Institutions: Direct Democracy vs.

Indirect Democracy

Cavit Görkem Destan Voting Under Salience Bias and Strategic Extremism

Oliver Feltham The Role of Opinion Polls in Coordination Amongst Protest Voters: An

Experimental Study

Gabriel Bayle Solving Conflicts over Common Pool Resources through Stakeholder

Delegation

Jung You Intergenerational democracy for sustainable resource allocation

D10 - Risk 3

10:20-11:50 LYON 3-IUT - ROOM 210

Andreas Dambaur Risk Management and the Autonomy of Labor

Markus Dertwinkel-Kalt Salient Cues and Complexity

Danielle Kent Learned helplessness induction increases risky investment

Mey-Ling Sommer The Impact of Non-Events on Trust and Risk-Taking

Ro'i Zultan Deterrence of Unwanted Behavior: a Theoretical and Experimental

Investigation

D11 - Beliefs 3

10:20-11:50 LYON 3-IUT - ROOM 304

Felix Bönisch

How Anticipation Shapes Belief Formation and Information Preferences

Alejandro Hirmas Hiring for others: The role of intermediaries in hiring discrimination

Kun Qian Motivated Beliefs and Future Desired Effort

Xinxin Zhu Asymmetric Updating and Memory in the Social Domain

Levent Neyse Are business executives different?



D12 - Gender 2

10:20-11:50 LYON 3-IUT - ROOM 404

Siri Isaksson Simon Says: Examining gender differences in advice seeking and influence

in the lab.

Katharina Kütter The Effect of Estrogen Levels on Cooperative and Competitive Decision

Making and Risk Preferences

Ashley Perry The performance feedback loop

Robert Stüber Productivity beliefs, competition entry, and gender quotas Lina Lozano Attribution of failure and success in strategic settings

13:30-15:00 PARALLEL SESSIONS E

E1 - Lightning Session 5

13:30-15:00 LYON 2 - HIRSCH PALACE

Eye Eoun Jung Managing the Tragedy of the Commons: A Partial Output-Sharing Approach Özgür Gürerk

How to Increase and Sustain Cooperation in Public Goods: Conditional

Commitments via a Mediator

Veronica Pizziol Measuring the attitude towards a European public budget: A cross-country

experiment

Paul-Emile Mangin Numerosity and tangibility in investment decisions

Tai-Sen He Using Ultimatum Game to Measure Mentalizing Ability in Strategic Contexts Jana Cahlikova Can you spot a scam? Measuring and improving scam identification ability

Sahar Sangi Willingness to compete in a "dirty" competition

Martina Vecchi Stress, failure, and effort choices

Eva Ranehill Are women less effective leaders than men? Evidence from experiments

using coordination games

E2 - Labor 3

13:30-15:00 LYON 3-IUT - AMPHI 0.10

Stella Simons The Impact of Budget Restrictions and the Recommendation to

Differentiate on Performance Appraisals – A Laboratory Experiment

Kevin Piehl Input- versus Output-based Incentives in Innovation - An Experimental

Analysis

Katharina Werner Anonymous Applications and Gender Differences in Goal Setting in an

Experimental Labor Market

Philip Melnikov What you don't know won't hurt you: effort under risky and uncertain

Charles Noussair The Dark Side of Monetary Bonuses



E3 - Field Experiment 2

13:30-15:00 LYON 3-IUT - ROOM 101

Lavinia Kinne Good or Bad News First? The Effect of Feedback Order on Motivation and

Performance

Zeynep Gurguc Consumer-Driven Virtual Power Plants: A Field Experiment on the Adoption

and Use of a Prosocial Technology

Christian König Gen. Kersting

Muhammed Bulutay

Climate Crisis Attitudes among Financial Professionals and Climate Experts Rebuilding Trust: Correcting Misperceptions of Central Bank Projection

Accuracy

Isabelle Salle What people believe about monetary finance and what we can('t) do about

it

E4 - Bounded Rationality 2

13:30-15:00 LYON 3-IUT - ROOM 103

Guillaume Hollard Self-selection as a filter of irrationality

John Smith Stochastic choice and imperfect judgments of line lengths: What is hiding

in the noise?

Ryan Webb Non-Parametric Identification and Testing of Quantal Response Equilibrium

Jeevant Rampal Heterogeneous Agent Quantal Response Equilibrium

Theodore Turocy Quantal response equilibrium as a structural model for estimation: The

missing manual

E5 - In Memory of K. Abbink

13:30-15:00 LYON 3-IUT - ROOM 104

Bernd Irlenbusch (Chair)

Noah Bacine Studying Oppression in the Lab

Abigail Barr International bribery: Results from an online, cross-country, behavioural

experiment

Ayça Ebru Giritligil Vendettas: The macho girls of Istanbul

Behnud Mir Djawadi Migration and long-term demographic change: Can we control the

numbers?

Daniel Felipe Parra CarreñoDoes a corrupt environment increases the willingness to evade taxes?

E6 - Risk 4

13:30-15:00 LYON 3-IUT - ROOM 108

Yana Radeva The Impact of Stress on Risk Taking

Paul Bokern The Convergent and External Validity of Risk Preference Elicitation Methods:

Controlling for Measurement Error in a Large Dutch Sample

Ariel Gu Investor Risk Preferences and Stock Choices: Evidence from a Lab-in-the-

Field Experiment

Steve Heinke How Does Behavior in Experimental Investment Tasks Relate to Real-World

Investment Behavior?

Emel Filiz-Ozbay Consideration and Choice



E7 - Norms and Morals 3

13:30-15:00 LYON 3-IUT - ROOM 110

Rafael Teixeira The Role of Roles: The Impact of Roles on Behavior and Norms in a Public

Good Game

Isabel Rodriguez The normative permissiveness of political partyism: An experimental study

on the role of social norms in political discrimination

Pau Juan Bartroli On the origin of injunctive norms: Theory and Experiment

Jona Krutaj The power of leadership in changing social norms

Björn Bartling Free to Fail? Paternalistic Preferences in the United States

E8 - Games and Information 2

13:30-15:00 LYON 3-IUT - ROOM 205

Manuel Munoz How explicit targeting disadvantaged groups impacts their take-up of an

up-skilling program

Andrea Marietta Leina Cooperation in the helping game: Image scoring or good standing?

Jennifer Pate Lying Out of Obligation: Cheap Talk in an Ultimatum Game with Outside

Obligations

Thomas Rittmannsberger The Reliability of Rating Systems in Healthcare Credence Goods Markets

Stefan Traub Economic Inequality and Cooperation: The Role of Homophily

E9 - Repeated Games

13:30-15:00 LYON 3-IUT - ROOM 207

Tobias Werner Algorithmic Cooperation

Juri Nithammer Payoffs, Beliefs and Cooperation in Infinitely Repeated Games

Maximilian Andres Communication in the Infinitely Repeated Prisoner's Dilemma: Theory and

Experimental Evidence

Atiyeh YeganlooProbability biases in Repeated Prisoner's Dilemma GameFelix KölleSocial Preferences under the Shadow of the Future

E10 - Other-regarding Preferences 3

13:30-15:00 LYON 3-IUT - ROOM 210

Louis Strang (Not) Everyone Can Be a Winner – The Role of Payoff Interdependence for

Redistribution

Thomas Eisfeld Social (P)references: A Model of Peer-Dependent Reference Points

Kirsten Rohde Weighting the Waiting: Intertemporal Social Preferences

Johannes Lohse Cooperating with the past to cooperate with the future: Experimental

Evidence of Intergenerational exchange

Julie Chytilova No Country for Young People: Prevalence and Sources of Youngism in Social

Preferences



E11 - Methodology 2

13:30-15:00 LYON 3-IUT - ROOM 304

Aleksandr Alekseev The (Statistical) Power of Incentives

Andreas Drichoutis Incentives and payment mechanisms in preference elicitation

Dennie Van Dolder High-Stakes Failures of Backward Induction **Tomas Zelinsky** On the elicitation of normative income aspirations

Cary Deck Will Varying Participation Payment Help Control for Selection Bias in Lab

Experiments?

E12 - Group Behavior & Discrimination

13:30-15:00 LYON 3-IUT - ROOM 404

Hideo Suehiro Experiment on Emergence of Leadership in Teams under Uncertainty:

Independent Signal and Correlated Signal

Lennart Stangenberg Don't wait on the world to change! How pernicious technophilia can cause

group inaction - an experiment.

Hyoeun Park Racism with multiple racial groups

Markus Eyting Why Do We Discriminate? The Role of Motivated Reasoning

Shusaku Sasaki Vaccination and Discrimination: Experimental Evidence under the COVID-19

Pandemic

15:30-17:00 PARALLEL SESSIONS F

F1 - Lightning Session 6



15:30-17:00 LYON 2 - HIRSCH PALACE

Mathieu Chevrier Algorithm Credulity, Human and Algorithmic Advice in Prediction

Experiments

Matthias Stefan The missing link in the bullwhip effect in capacitated supply chains: The

vicious cycle of the Lead Time Syndrome

Moritz Loewenfeld Outcome bias and risk taking in a principal-agent setting

Jakob MoellerBorrowed Plumes: The Gender Gap in Claiming Credit for TeamworkJantsje MolSpoiling the party. Experimental evidence on the willingness to transmit

inconvenient ethical information

Filip Cervenka Perceived wealth inequality and its effects

Anne Friesacher Background income ambiguity reduces pro-social value orientations

Niklas Witzig Cognitive Imprecision and Altruistic Preferences

Riccardo Ghidoni Hot versus cold reciprocity



F2 - Lying and Cheating 2

15:30-17:00 LYON 3-IUT - AMPHI 0.10

Enya Turrini Do social norms explain unethical behaviors in the workplace? **David Masclet** Monetary Incentives and the Contagion of Unethical Behavior **Eugenio Verrina** Incentives, Beliefs, and Reciprocity in Group Dishonesty Sorravich Kingsuwankul Image Concerns and Impact of Oaths: Experimental Evidence

Ciril Bosch Rosa Lying & Social Image

F3 - Contests

15:30-17:00 LYON 3-IUT - ROOM 101

Ankush Asri Affirmative Action: Within-group inequality in competitive environments **Christoph March** Optimal and Fair Prizing in Sequential Round-Robin Tournaments:

Experimental Evidence

Moumita Roy Peace Talks or Sanctions: Effectivess of conflict resolution mechanisms in

contests with identity-dependent externalities

Ayşe Gül Mermer Over-workers and Drop-Outs in Competitions: Contests with Expectations-

Based Loss-Averse Agents

Arno Riedl Let's (not) escalate this! Intergroup leadership in a group contest

F4 - Macroeconomics

15:30-17:00 LYON 3-IUT - ROOM 103

Jiangyan Li Does the source of central bank communication uncertainty matter? **Helena Chytilova** Understanding Depositors' Behavior during a Bank Run: An Experimental

Approach

Peter Duersch Measuring Inflation Expectations in Times of High Inflation: A Reason to

Shift Response Scales?

Building Central Bank Credibility: The Role of Forecast Performance **Ryan Rholes**

Nobuyuki Hanaki A long-run learning to forecast experiment

F5 - Beliefs 4

15:30-17:00 LYON 3-IUT - ROOM 104

Mathilde Dräger Feeling Unheard - The Rise of System Disbelief

Gergely Hajdu Delegation Opportunities: A Source of Overconfidence?

Niccolo Zaccaria Misconfidence

Zhenxun Liu Dual Elicitation of Confirmation Bias and Motivated Reasoning

Charlotte Cordes Motivated Procrastination



F6 - Norms and Morals 4

15:30-17:00 LYON 3-IUT - ROOM 108

Joshua Foster The Effects of Media Richness, Trainer Characteristics, and Perceived Trainer

Integrity in Sexual Harassment e-Training Effectiveness: An Experiment

Ondřej Krčál Strategic vs. in-group motives of a bystander to intervene in repeated non-

emergency situations

Taha Movahedi Endogenous Group Identity and Social Preferences

Georg Sator Social influence on moral judgements

Philipp Schreck "No good can come from selfish intentions:" Can aversion against self-

interest constrain socially desirable but self-interested interactions?

F7 - Other-regarding Preferences 4

15:30-17:00 LYON 3-IUT - ROOM 110

Laura Galdikiene Effects of cooperative and uncooperative narratives on trust and health

attitudes during the COVID-19 pandemic: Experimental evidence

Jaesun Lee Preferences for status distances and redistribution

Hannes Rau Nash equilibrium play in preference games

Jasmin Vietz What is Fair? Experimental Evidence on Fair Equality vs Fair Inequality

Andrea Robbett Measuring Socially Appropriate Social Preferences

F8 - Finance 2

15:30-17:00 LYON 3-IUT - ROOM 205

Dragana Draganac Prosocial preference, social image motivation and asset market

Olga Rud Trade, Voting, and ESG Policies: Theory and Evidence

Fabian Braun The Role of Warm Glow, Impure and Pure Altruism for Socially Responsible

Investments

Portfolio instability and socially responsible investment: ranking Olga Tatarnikova

experiments with students

Béatrice Boulu-Reshef The Impact of Predetermined Financial Returns on Investment Behavior

F9 - Nudging

15:30-17:00 LYON 3-IUT - ROOM 207

Federico Atzori Pay taxes only if others do so? Experimental evidence on the role of social

norms in tax evasion

Tax compliance in the lab: the effect of nudges and economic incentives Matej Lorko **Julien Picard**

Dissociating the side effects of nudges with an IV: The case of a social norm

nudge promoting vegetarianism

Sabrina Teyssier Beef or fish in restaurant: information about CO2 emissions and social

influence

Despoina Alempaki Tainted Nudge



F10 - Environment & Climate Change 2

15:30-17:00 LYON 3-IUT - ROOM 210

Sakshi Kasa PrasadCan Carbon Clubs Curb Climate Change? - An Experimental StudyMichela BoldriniA Common Pool Resource experiment on the role of Negative Emission

Technologies (NETs)

Alessandro Del Ponte Decentralized voluntary agreements do not reduce emissions in a climate

change experiment

Simin He Responsibility sharing in a public bad experiment

Marco Casari "I will if you will" in climate cooperation

F11 - Labor 4

15:30-17:00 LYON 3-IUT - ROOM 304

Daniel Banko Optimal Anxiety: Anxiety and Labor Market Outcomes

Eliza Stenzhorn Lock-in effects in online labor markets

Begüm Güney Who Should Set the Goal: Employers or Workers?

Philip Mellizo Co-Worker Helping in the Lab

Glenn Dutcher The Development of Creative Potential

F12 - Methodology 3

15:30-17:00 LYON 3-IUT - ROOM 404

Rafael Suchy Experimental Evidence: How Robust are Preferences for Commitment and

Flexibility?

Nina Serdarevic Are Representatives' Fairness Preferences Representative? Evidence from

an Experiment with American and Norwegian Politicians

Benjamin Prisse The adventure of running experiments with teenagers

Luyao Zhang Play to learn, research, and innovate: Next-gen behavioral experiments via

metaverse and blockchain

Beatrice Braut Lab vs Online Experiments: Gender Differences



DAY 4 - June 29th, 2023

10:20-12:10 PARALLEL SESSIONS G

G1 - Labor 5

10:20-12:10 LYON 3-IUT - AMPHI 0.10

Florian Engl Control Aversion in Hierarchies

Patrick Maus Social reference points and real-effort provision

Jierui Yang Wage compression and wage dispersion

Stefanie Schumacher An experimental analysis of self-set pay and social comparisons

Yi Sheng Help to Signal

Brice Corgnet You Will not Regret it: On the Practice of Randomized Incentives

G2 - Beliefs 5

10:20-12:10 LYON 3-IUT - ROOM 101

Peiran Jiao Taste, Belief, and Valuation

Yangfei Lin Induced emotions and belief updating

Brian MonroeRecovering Subjective Probability Distributions: A Bayesian Approach **Sebastien Massoni**Deciphering the effects of incentive motivation on probabilistic judgments

Jacopo Magnani Why do people violate no-trade theorems? A diagnostic test

G3 - Applied Economics: Development

10:20-12:10 LYON 3-IUT - ROOM 103

Lei Mao Information about COVID-19 on Pig Farmers' Production Willingness and

Behaviors: Evidence from China

Fatou Fall Does others' health count for peanuts? Health, market returns, and pro-

sociality

Annika Mueller Aspirations and Hope Regarding Old Age: A Study in Rural Ghana

Roy Chen The effect of migrant work on cooperative behavior: An experimental study

in Nepal

G4 - Gender 3

10:20-12:10 LYON 3-IUT - ROOM 104

Stefano Piasenti Predictive Power of Biological Sex and Gender: A Methodological Analysis

with US Sample

Claire Mollier Gender, competitiveness, and reaction to defeat

Simone Haeckl Does a stereotype benefit women in the labor market: An experiment on

perseverance

Ritwik Banerjee Using social recognition to address the gender difference in volunteering for

low-promotability tasks



G5 - Field Experiment 3

10:20-12:10 LYON 3-IUT - ROOM 108

Xiaogeng Xu Which income comparisons matter to people, and how? Evidence from a

large field experiment

Anna Walter Implicit Reminders of Reputation and Nature Reduce Littering more than

Explicit Information on Injunctive Norms and Monetary Costs

Zsuzsanna Vadle Effects of a role model intervention on students' aspirations and educational

choices

Laurent MullerObserving Purchasing Behaviours: Laboratory Store vs. SupermarketsRaphael BradeRelative Performance Feedback and Long-Term Tasks: Experimental

Evidence from Higher Education

Denise LarozeChoice Architecture and Warnings: Experiments in online credit card

payments

G6 - Norms and Morals 5

10:20-12:10 LYON 3-IUT - ROOM 110

Konstantinos Ioannidis Whistleblowing and competition

Sabrina KierspelNorm focusing and losses – Evidence of ultimatum game experiments **Valeria Fanghella**To request or not to request: charitable giving, social information, and

spillover

Andreas Ziegler Morals in multi-unit markets

Pierce Gately Rule Following and Cooperation

Alexander Vostroknutov A methodology to construct fictional narratives for economic policy

G7 - Other-regarding Preferences 5

10:20-12:10 LYON 3-IUT - ROOM 205

Alexandros Karakostas Signaling Virtue in Credence Goods Markets

Anca BaliettiPerceived Relative Income and Preferences for Public Good ProvisionBenoit TarrouxSocial Preferences through Preference over Menus: Experimental evidence

Radovan Vadovic Conformism of Minorities: Theory and Experiment

James Tremewan Leadership and Cooperation in a Sequential Prisoners' Dilemma

G8 - Finance 3

10:20-12:10 LYON 3-IUT - ROOM 304

Sara Mustafazade Investor behavior towards green, brown, and neutral assets during

market volatility

Thomas Meissner Debt Aversion: Theory and Measurment

Christoph Siemroth Algorithmic Trading, Price Efficiency and Welfare: An Experimental

Approach

Sascha Füllbrunn Financial responsibility for a few or many



G9 - Ambiguity & Risk 2

10:20-12:10 LYON 3-IUT - ROOM 306

Brian JabarianA Two-Ball Ellsberg Paradox: An ExperimentXiao YuTravel Time Uncertainty and Ambiguity Attitudes

Ryoko Wada Comparative Risk and Ambiguity Aversio

Geoffrey Castillo A virtual bingo-blower for ambiguity experiments, with an application to

context effects

Paul Healy A Direct Test of Ambiguity Hedging

G10 - Public Goods 2

10:20-12:10 LYON 3-IUT - ROOM 404

Aidas Masiliunas Asymmetry facilitates wealth creation in a dynamic investment game

Jean-Christian Tisserand Cooperation in turbulent environments: a public good game experimental

exploration .

Remi Suchon Inequality and cooperation: meta-analytical evidence from Public Good

Experiments.

Danae Arroyos-Calvera Risk and Plausible Deniability in Public Good Games

Diego Marino FagesUsing the Strategy Method and Beliefs to Explain Group Size and MPCR

Effects in Public Good Experiments

Laurent Denant-Boemont Depletion of Willpower and Cooperation in a Public Good Game



Local organizers







FABIO GALEOTTI ASTRID HOPFENSITZ

Administration: Taï Dao, Béatrice Montbroussous

The conference is organized by the GATE-Lab Team, with the support of GATE Research Unit.

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